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Before working with Shambala Media, I had gone through several well-known marketing agencies. They charged more, but the results were poor and often filled with careless mistakes. It was frustrating and discouraging — until I found Karma and Wangchuk with the team at Shambala Media.

From the very beginning, they felt different. They've been nothing but professional, precise, and consistent. Unlike my past experiences, I haven't seen a single silly mistake from them. Everything is handled with care, and the results speak for themselves.

We started with a New Patient Campaign that performed incredibly well. Because of the success and the trust I built with them, we then added a second campaign focused on Invisalign — running both simultaneously. To support this growth, I even invested in advanced scanning technology so we could fully maximize Invisalign marketing. Since then, we've been seeing consistent leads and 20–25 new patients from ads, plus many more calls and walk-ins from people who saw our branding. Not only has patient flow increased, but it has also added a significant boost to our revenue and overall profitability. The awareness around my clinic has never been stronger.

What really stands out is how Shambala Media goes beyond just “running ads.” They guide our entire team on how to talk to patients, how to convert, and how to maximize every opportunity. They don't just say “this is the way we do it” and ignore our input — they actually ask for feedback from our clinic, test different approaches, and adapt based on what works best. Communication is easy and collaborative, and that flexibility has made a huge difference in results. On top of that, their pre-qualifying system is amazing — unlike other agencies who just hand over unfiltered leads, their receptionist follows up, makes the calls, and gives me clear reports with detailed notes. The result is quality leads who actually show up and are ready to begin treatment, which saves us time and ensures our schedule is filled with real patients, not just empty inquiries.

Most importantly, our relationship feels like more than just business. The team genuinely cares about me and my clinic. They feel like family. Every time we speak, it's not just about numbers — it's about building something together. That kind of personal connection is rare in this industry, and it's why I continue to trust them fully.

I've already referred Shambala Media to several of my colleagues, and I'll keep doing so. If you're a dentist who's tired of overpaying for mediocre results, Shambala Media is the team you want. They're simply the best!

A handwritten signature in black ink, appearing to read "Afshan Ahmed", with a stylized flourish at the end.

Dr. Afshan Ahmed